

Download The Creative Attitude Learning To Ask And Answer The Right Questions

Choosing Questions "A prudent question is one half of wisdom." ~ Francis Bacon Ask a specific question if you want to hear a specific answer. Open – as opposed to leading – questions are those that cannot be answered with a straight "yes" or "no". What kind of questions prod creative responses? How will my students' thinking habits differ if I designed my questions to have more than one correct answer? Survey Design Software. Knowing what the client wants is the key factor to success in any type of business. News media, government agencies and political candidates need to know what the public thinks. Funnel questions are good for: Finding out more detail about a specific point: "Tell me more about Option Two." Gaining the interest or increasing the confidence of the person you're speaking with: "Have you used the IT Helpdesk?," "Did it solve your problem?," "What was the attitude of the person who took your call?"